

Company Presentation

PCM-Workshop 12.11.2021

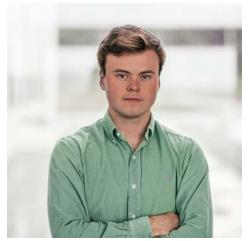


Who are we?





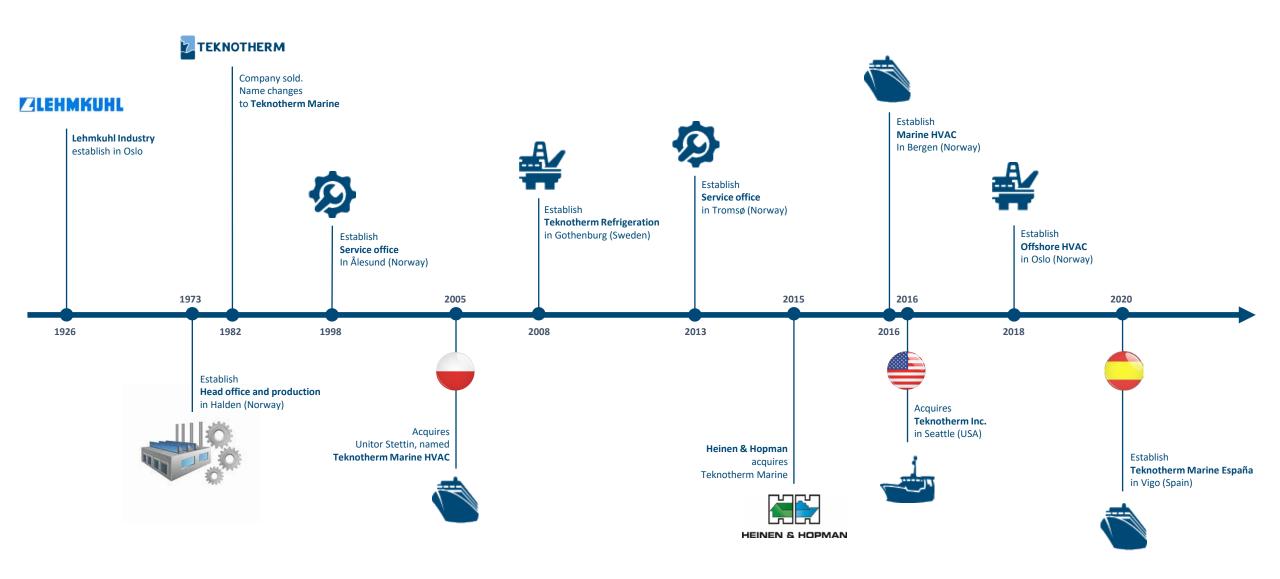
Bjørn M. Holo
Senior technical advisor
M.Sc Mechanical Engineering (NTH)
Working with Marine HVAC since 1992.



Chris-André Larsen
Technical advisor
M.Sc Energy and Environmental Engineering (NTNU)
Started with Teknotherm in August

Company history

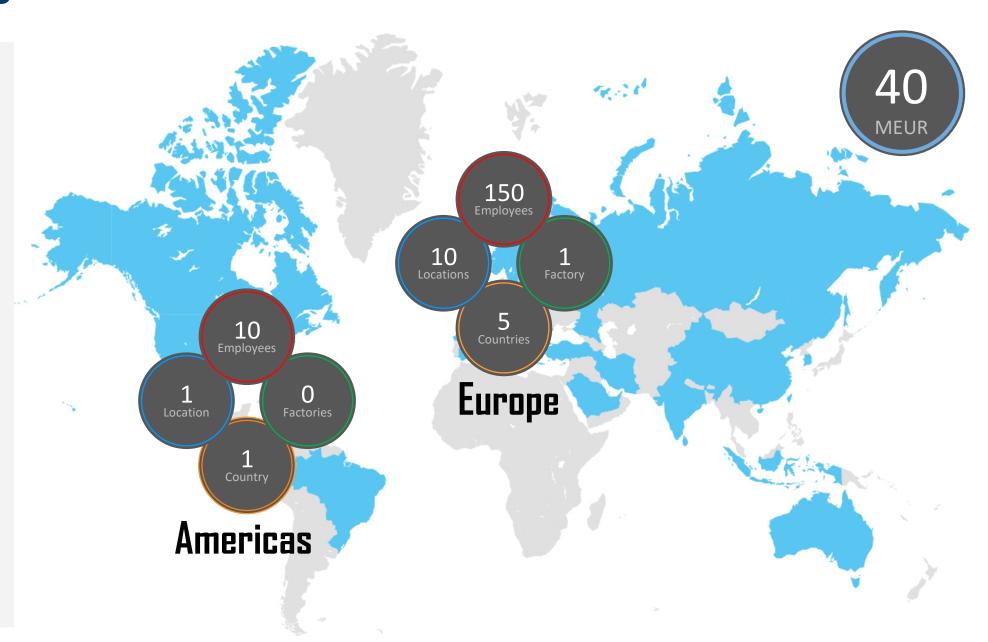




Locations



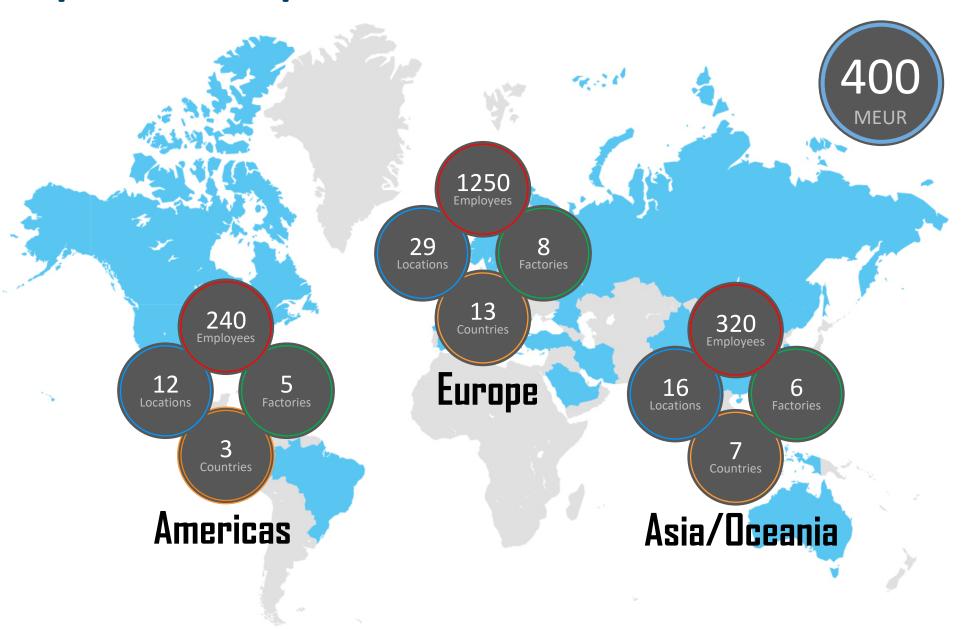
- Halden (Norway)
- Oslo (Norway)
- Bergen (Norway)
- Stettin (Poland)
- Vigo (Spain)
- Gothenburg (Sweden)
- Seattle (USA)
- St. Petersburg (Russia)
- Alesund (Norway)
- Trondheim (Norway)
- Tromsø (Norway)



Heinen & Hopman Group

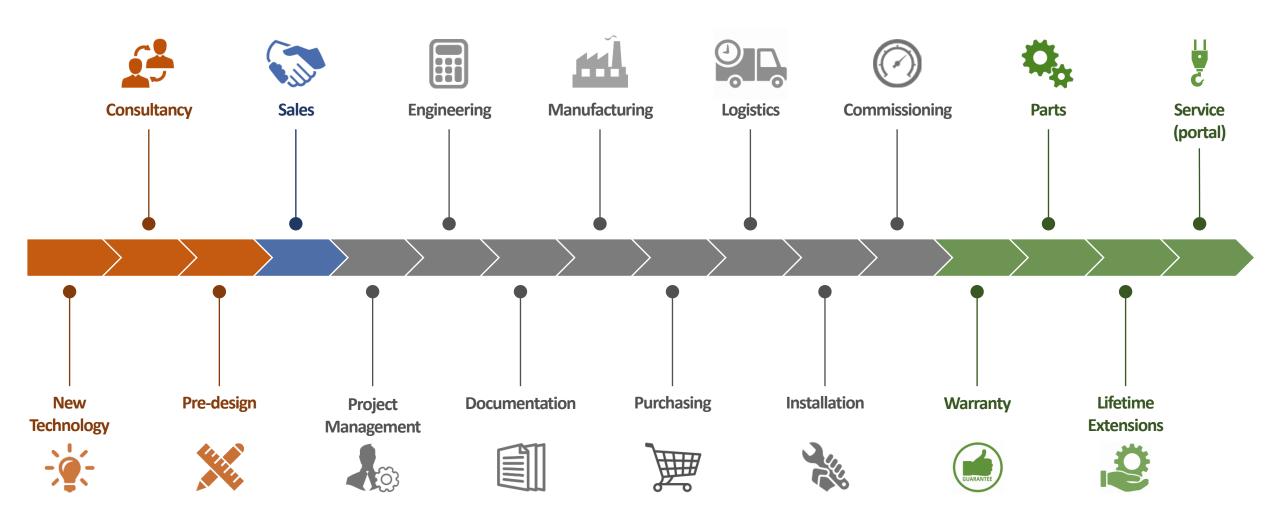






System responsibility A-Z





Cruise Vessels





















RoPax & Ferries





















Special Vessels & Navy





















Yachts



















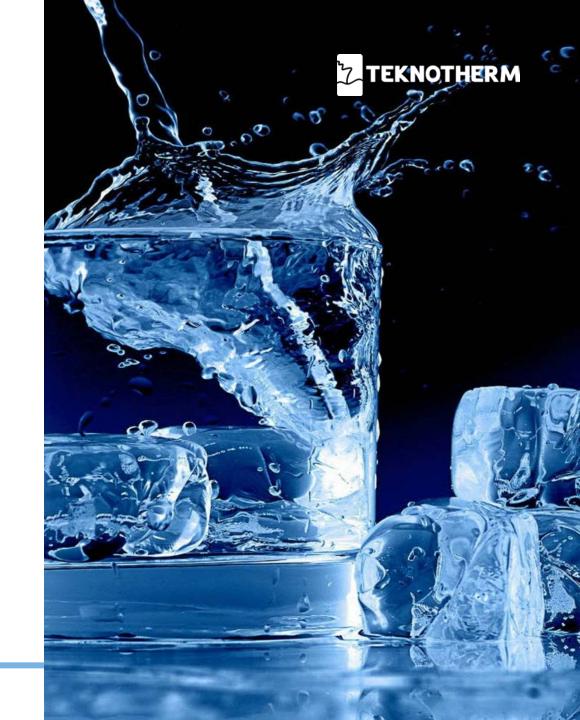






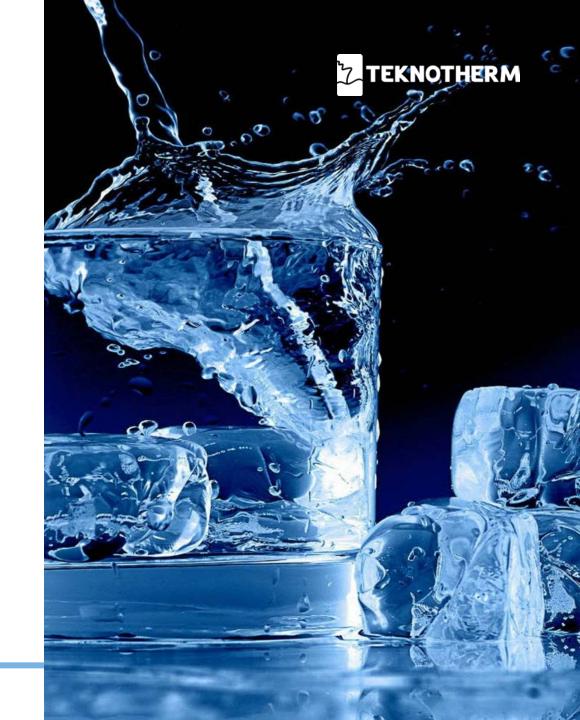
Phase changing materials Opportunities

- Utilize waste heat
- Capacity equalization
- Reduce installed capacity
- Reduce energy consumption
- Emission free operation in harbours and fjords



Phase changing materials Challenges

- Limited space
- Low ΔT
- No one fit all solution
- Efficient charging, discharging and utilization



Tustna/Grip



Vessels

- Double ended ferries
- Battery propulsion
- Diesel back up
- 80 cars / 399 Passengers & Crew

Teknotherm Scope

- Ventilation system for accommodation and technical spaces
- Heating and cooling systems
- Control system for HVAC plant
- Engineering, equipment delivery, commissioning

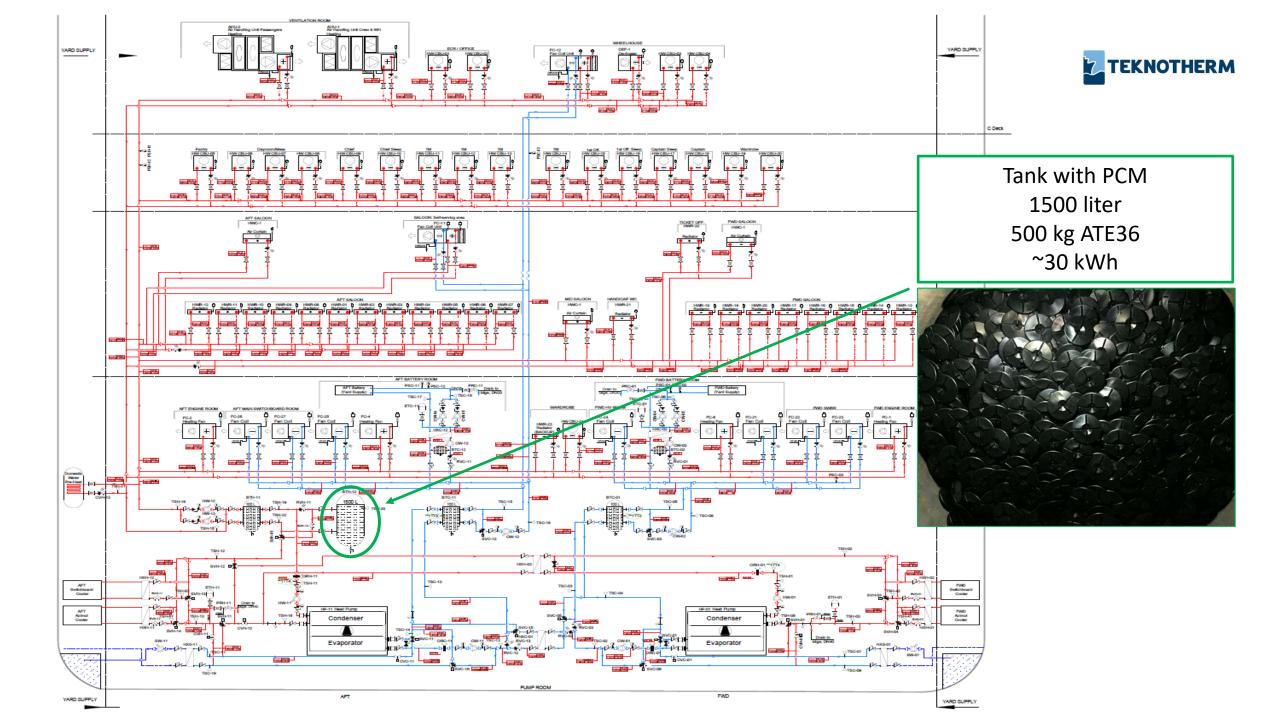




Tustna/Grip

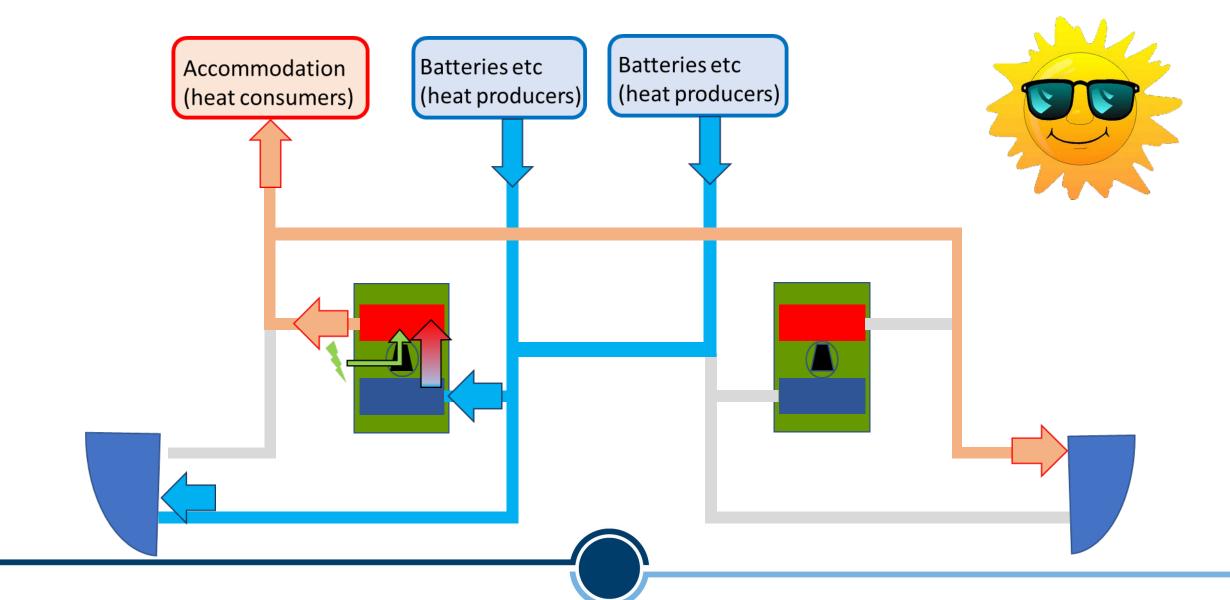
- 25 min crossing
- 4 min battery charging
- 12/18 h operation per day
- Operated by Fjord1
- ~80 electrical ferries in Norway last 8-10 years





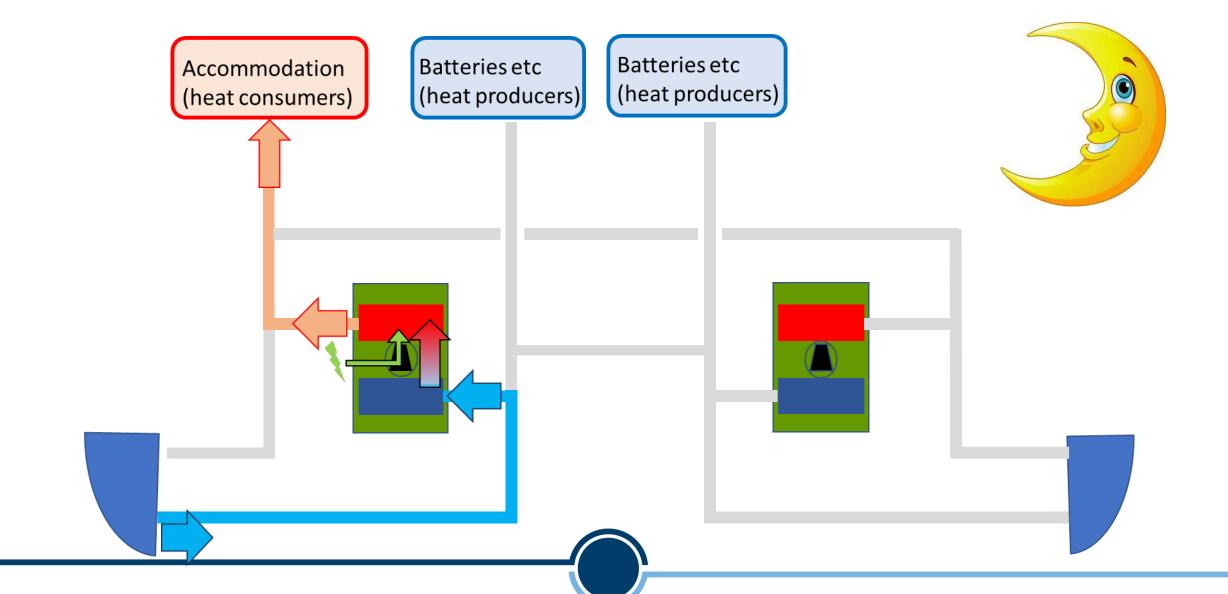
Energy flow – Day operation

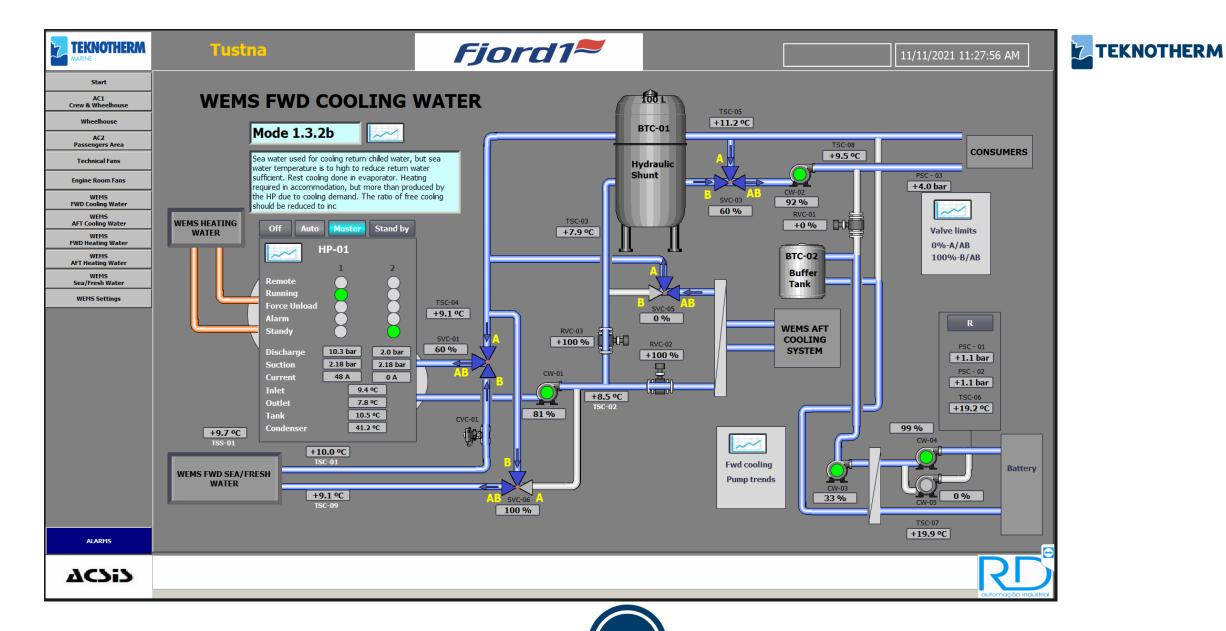


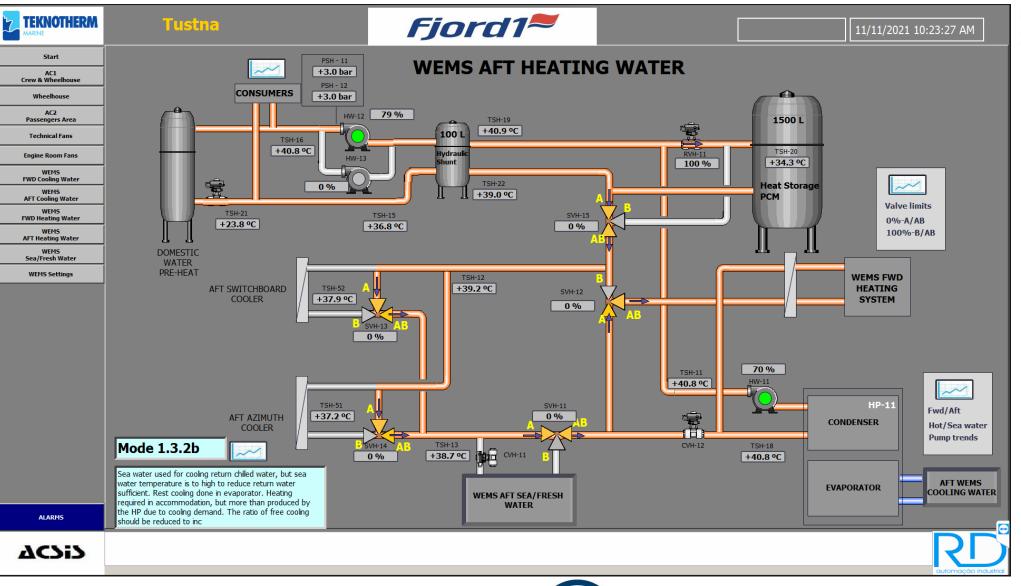


Energy flow - Night operation

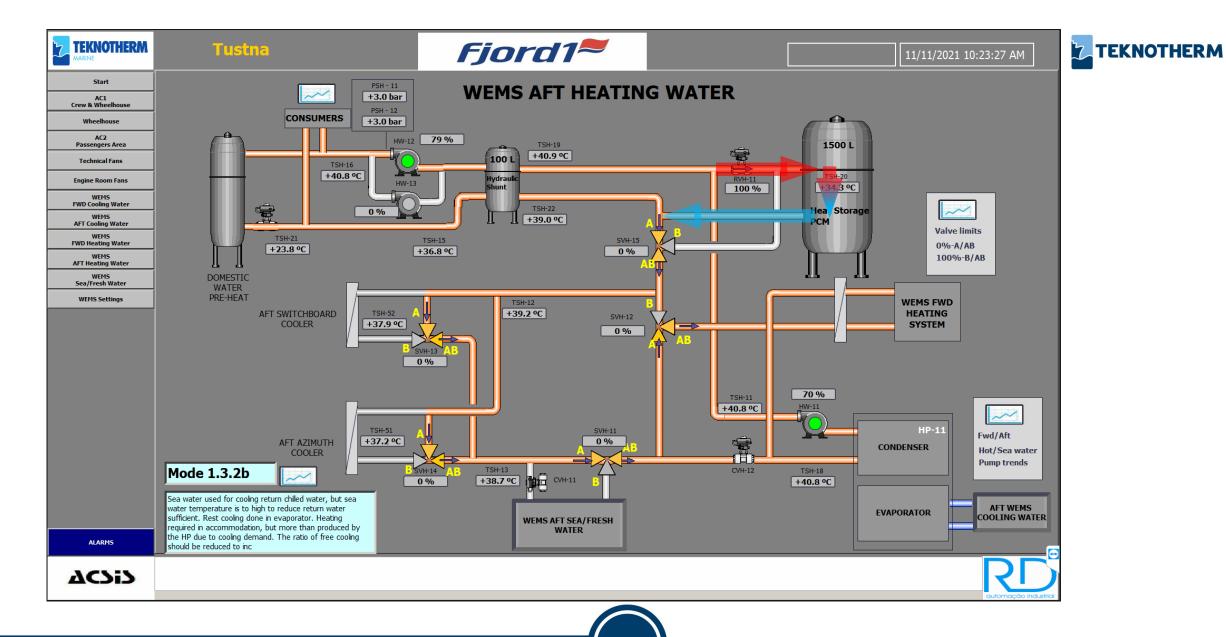


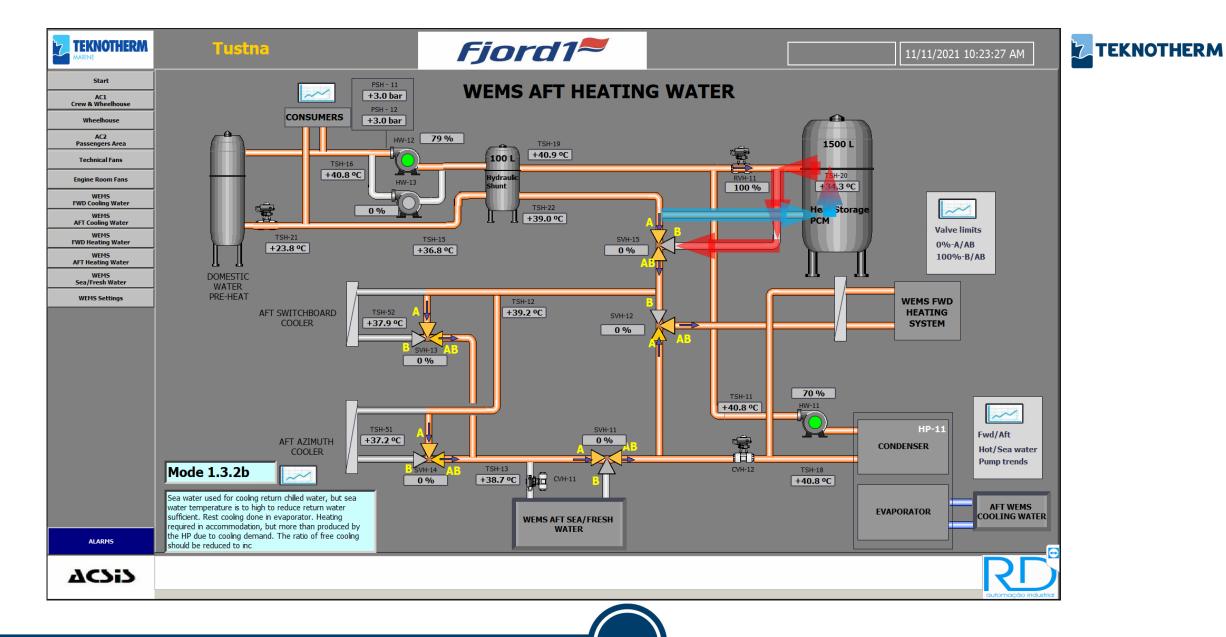


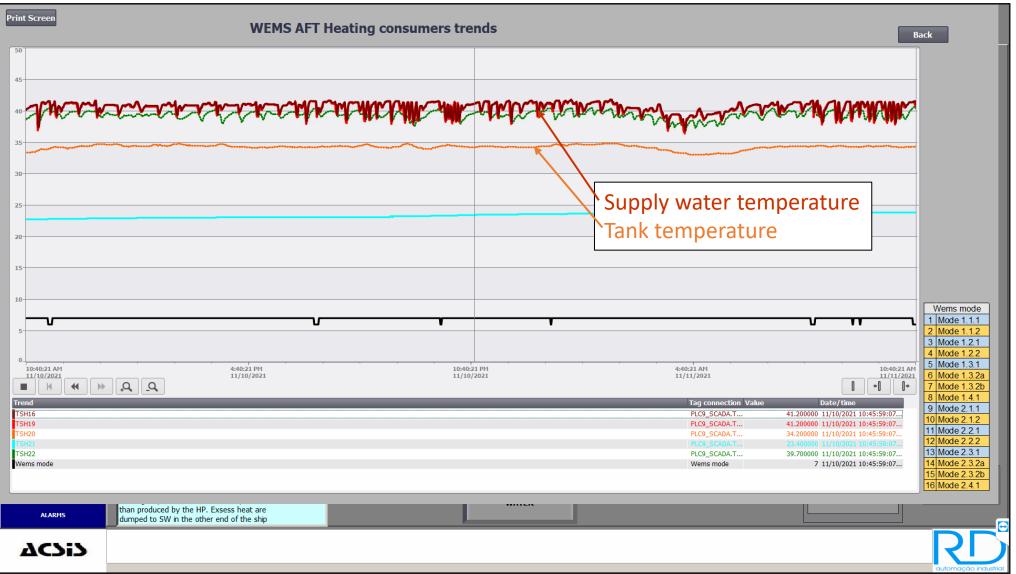














Tustna/Grip

TEKNOTHERM

Challenges

- Delayed onshore infrastructure
- Heat load at night
- Sensor location
- Short circuits on sea water side
- No real test of unloading PCM





TEKNOTHERM